



March 19, 2024

**AWARD NOTICE
RP037-23
Provision of Pre-Approved Non-Emergency Transportation of Gwinnett County
Residents on an Annual Contract**

Pursuant to the proposals received on October 13, 2023 for RP037-23 Provision of Pre-Approved Non-Emergency Transportation of Gwinnett County Residents on an Annual Contract the proposal has been awarded to J&S Essential Transportation, LLC, as the primary service provider and Transit Pro, LLC as the secondary service provider in the base amount of \$559,750.00. Please note the enclosed proposal tabulation.

We appreciate your proposal and interest in Gwinnett County.

Sincerely,

A handwritten signature in blue ink that reads "Jake Scarpone".

Jake Scarpone
Purchasing Associate II

JS/bc

Enclosure

RP037-23

Provision of Pre-Approved Non-Emergency Transportation of Gwinnett County Residents on an Annual Contract

Department of Community Services

			Eagles Wings Medical Transportation, LLC (L)	Immaculate Care Transportation Enterprise, Inc. (L)	J&S Essential Transportation, LLC (L)	MedTrans Go, Inc. (OC)	Navarre Corporation (OS)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Provider Experience and Qualifications	30	0.00	26.20	23.20	18.00	24.00
2	Dedicated Staffing and Vehicles	30	0.00	23.60	22.60	9.40	14.80
3	Understanding and Approach	15	0.00	11.20	12.60	6.80	11.20
4	References	15	15.00	15.00	15.00	11.00	6.00
	SUB-TOTAL	90	15.00	76.00	73.40	45.20	56.00
5	Cost Proposal	10		7.59	9.16		
	TOTAL	100	15.00	83.59*	82.56	45.20	56.00

* A satisfactory contract could not be negotiated with the highest ranking proposer. Negotiations were then undertaken with the next highest scoring proposer.

			Optimal Reliability Transportation, LLC (OC)	Summit Tec, Inc. dba Wellness Transport Services (L)	To The Point Transport, LLC (L)	Transit On Demand (L)	Transit Pro, LLC (OC)
ITEM #	CRITERIA	POINTS ALLOCATED	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS	TOTAL POINTS
1	Provider Experience and Qualifications	30	18.80	13.20	6.80	15.40	22.00
2	Dedicated Staffing and Vehicles	30	15.00	11.60	8.40	15.00	25.60
3	Understanding and Approach	15	8.20	6.00	7.20	6.20	12.80
4	References	15	10.00	0.00	15.00	10.00	15.00
	SUB-TOTAL	90	52.00	30.80	37.40	46.60	75.40
5	Cost Proposal	10					4.18
	TOTAL	100	52.00	30.80	37.40	46.60	79.58

Recommended Vendors:

J & S Essential Transportation, LLC (Primary Service Provider)
 Attn: Nekori Skinner
 2903 Ravenwolfe Way
 Snellville, GA 30039
 Phone: 678-573-9912
jessential@gmail.com

Transit Pro, LLC (Secondary Service Provider)
 Attn: Tameshia Maddox
 730 Peachtree St. NE, Suite 570
 Atlanta, GA 30308
 Phone: 478-357-2043
admin@transitprosolutions.com

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Provision of Pre-Approved Non-Emergency Transportation of Gwinnett County Residents on an Annual Contract
 Department of Community Services

			Immaculate Care Transportation Enterprise, Inc. (L)		J&S Essential Transportation, LLC (L)		Transit Pro, LLC (OC)	
ITEM #	DESCRIPTION	APPROX. ANNUAL QUANTITY	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
1	Ambulatory Clients	91,000 miles	\$4.00	\$364,000.00	\$3.03	\$275,730.00	\$5.00	\$455,000.00
2	Vehicle Lift and/or Wheelchair Clients	34,000 miles	\$6.00	\$204,000.00	\$3.85	\$130,900.00	\$6.00	\$204,000.00
3	Stretcher Service Clients	50 miles	\$40.00	\$2,000.00	\$104.50	\$5,225.00	\$10.00	\$500.00
4	Additional charge for trips outside regular hours (before 6:00 A.M. and after 6:00 P.M.)	1,300 trips	\$50.00	\$65,000.00	\$22.00	\$28,600.00	\$200.00	\$260,000.00
5	Out-of-County - Flat Fee	1,800 EA	\$50.00	\$90,000.00	\$88.00	\$158,400.00	\$150.00	\$270,000.00
6	Escort Charge - Flat Fee	200 EA	\$15.00	\$3,000.00	\$33.00	\$6,600.00	\$50.00	\$10,000.00
7	Additional charge for trips on holidays	150 EA	\$60.00	\$9,000.00	\$38.50	\$5,775.00	\$100.00	\$15,000.00
TOTAL			\$737,000.00		\$611,230.00		\$1,214,500.00	
Will Vendor Hold Pricing Firm? Renewal Option One			10% increase		10% increase		15% increase	
Will Vendor Hold Pricing Firm? Renewal Option Two			5% increase		10% increase		15% increase	
Will Vendor Hold Pricing Firm? Renewal Option Three			5% increase		10% increase		15% increase	
Will Vendor Hold Pricing Firm? Renewal Option Four			5% increase		10% increase		15% increase	